



May 21, 2004

Tim Lord, CBCP  
CEO  
CPO, Inc.  
PO Box 290505  
Columbia, SC 29229

Dear Mr. Lord,

In appreciation for CPO's recovery planning support over the years and recognition of the success your recovery planning tool has allowed this data center to enjoy, I am providing you with the results of a recent audit conducted by an independent firm, KPMG, on our recovery plan and method.

The KPMG audit group indicated that the disaster recovery process developed and followed by the Southeast Data Center, SDC, technical team was in the "Superior" category. They especially liked the *CPOtracker* recovery planning tool used to ensure all documentation is current, complete and accurate. Included in the audit of this function was the review of disaster recovery documents and resources at both the SDC and our off-site storage facilities.

The audit team felt so positive about the disaster recovery plan and *CPOtracker* planning tool that they will be adding more stringent guidelines to their disaster recovery review process going forward.

I would encourage any organization addressing recovery planning to seriously consider CPO's products and services. We did and have been recognized repeatedly by auditors and management. The one cited above is just one of several over the past few years.

Sincerely,

Susan M. Ward  
Program Manager  
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